

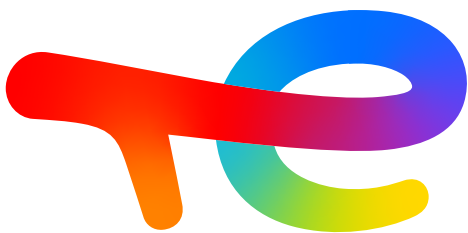


## Is Your Site Right for Solar and Batteries?

Harnessing the power of solar energy and batteries unlocks considerable electricity cost savings, protects against rising utility rates, supports sustainable business operations and provides resilience during times of energy disruptions like power outages.

With more than 1.3 GW of commercial solar experience at 1,500 sites across the U.S., the experts at TotalEnergies can custom design rooftop, ground mount, solar carports, and energy storage systems best suited for most commercial properties.

But first, it's important to evaluate whether solar and/or energy storage is feasible on your site and assess your energy demands to ensure a solar photovoltaic (PV) system will meet your objectives.



**TotalEnergies**

# Ideal Site Characteristics



## Available Space

At least 100,000 square feet of roof space is recommended for rooftop systems; five acres of land for ground mount systems.



## Minimal Shading

Clear surroundings are ideal for solar, as shade from trees, buildings, and other nearby obstructions can inhibit performance.



## High Electricity Expenses

Sites with monthly electricity bills of \$25,000 or more realize greatest returns on investment.



## Large Energy Loads

Current onsite energy demand that can support 2 MW or greater.



## Financial Incentives

Many commercial sites qualify for federal, state, and local incentives to offset upfront installation costs, particularly with the passage of the Inflation Reduction Act. For example, sites that serve low to moderate income communities or legacy fossil fuel communities are eligible for additional incentives.

No two sites are alike, and every project is unique. With TotalEnergies' industry-leading system design, financing, construction, and long-term operations and maintenance experience, it is possible to build a solar PV system that exceeds expectations.

# TotalEnergies: Your Partner Before, During, and After Installation

TotalEnergies is one of the largest multi-energy companies in the world and a recognized leader in the development, financing, construction and ownership of commercial and community solar assets.

In the last 10 years, TotalEnergies has consistently ranked as one of the top commercial installers nationwide, deploying more capacity for top-tier commercial customers than other major solar service providers.



**600 +**  
C&I customers  
worldwide

**11 GW**  
of solar around  
the world

**1.3 GW**  
of projects operating  
across the U.S.

# Proven Expertise in Project Development

With offices across the country and 30 years of proven solar development and construction, our team offers customers unrivaled expertise in developing distributed generation projects from origination to operations & maintenance.



## Development

- Sophisticated design capabilities for even the most complex sites
- Permitting experience
- Dedicated interconnection specialist
- 5 GW of projects in development in the U.S.



## Financing

- No reliance on 3rd parties
- Optimizes incentives and tax credits to maximize your savings/return on investment
- Affordable upfront development fees



## Construction

- Integrated global supply chain and buying power, with access to domestic modules
- Positive working relationships with network of MBE/WBE vendors
- Rigorous safety protocols and an average Total Recordable Instance Rate of .41 over the last five years
- Unrivaled experience managing construction and operations across multiple-site projects



## Operation & Maintenance

- Providing comprehensive O&M services for more than 25 years
- 750+ sites under contract in the U.S.
- More than 1,000 module cleanings per year
- A single point of customer contact for all solar and energy storage system O&M service needs

## Flexible Financing

A successful solar and energy storage project requires careful consideration of financing options. Having executed \$1.7 billion in project financing, we work with you to ensure your unique energy project meets your financial goals over the life of your system.

POWER PURCHASE AGREEMENT	LEASE	CASH PURCHASE
No upfront cost	Low upfront cost	One-time purchase
Fixed rate for energy	Own all energy produced	Own all energy produced
Payment: Cent/kWh	Payment: Monthly lease	Payment: Cash payment during system construction

In an industry known for its volatility, TotalEnergies' 100-year history and forward-looking renewable energy commitments deliver rare long-term strength and stability.





## Now is the Time

### SEIZING INFLATION REDUCTION ACT OPPORTUNITIES

The 2022 passage of the Inflation Reduction Act (IRA) signaled the start of a period of historic opportunity for solar projects and energy storage, with hundreds of billions of dollars now available to advance renewable energy activities that will transform this country.

The IRA extends and enhances the value of the solar investment tax credit (ITC) to 30 percent for the next 10 years (for all projects that meet prevailing wage/apprenticeship requirements). It also allows for the stacking of additional tax credits up to 50 to 70 percent for projects meeting certain requirements. This means that roughly 30 percent of the cost to build or expand a solar energy system could be covered by incentives via tax credits.

For commercial, industrial, and government property owners, the IRA provides an unprecedented 10 years of clarity about investment in renewable energy and related clean energy technology for on-site projects.

### ELECTRICITY RATE SAVINGS

According to the U.S. Energy Information Administration (EIA), electricity prices have increased 2.36 percent per year in the United States for the past 25 years. Presumably, utility rates will continue to increase to keep pace with the inflation rate, or even more. Several jurisdictions across the country are even experiencing energy rate increases in the double digits, like California for instance, which rose 16 percent.

Uncontrollable rises in electricity bills can significantly cut into working capital and revenue for commercial properties with large energy loads. Fortunately, our solar and storage solutions protect you from future energy price increases and allow you to not only control, but also reduce your long-term electricity expenses.

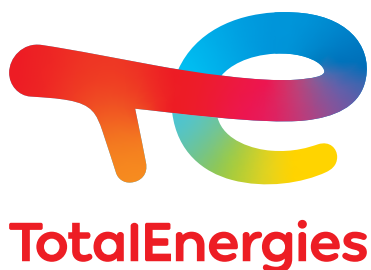
## About TotalEnergies

**TotalEnergies is a global multi-energy company**

that produces and markets energies: oil and biofuels, natural gas and green gases, renewables and electricity.

Our more than 100,000 employees are committed to energy that is ever more affordable, cleaner, more reliable and accessible to as many people as possible.

Active in nearly 130 countries, TotalEnergies puts sustainable development in all its dimensions at the heart of its projects and operations to contribute to the well-being of people.



**TotalEnergies**

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